



ClinTec International is an innovative medium-sized Contract Research Organisation providing global clinical support services to the pharmaceutical, biotechnology and medical device industries.

We profile this entrepreneurial firm and explore the solutions it provides.

Global CRO with a Fast, Flexible and Focused approach

Established in 1997, ClinTec International is a multi-award winning and privately owned Clinical Research Organisation (CRO), which was formed nearly 20 years ago by its Founder and CEO, Dr Rabinder Buttar who is a globally recognised entrepreneur. With capabilities in over 80 countries, ClinTec delivers innovative, customised clinical research solutions and talented personnel resourcing to the clinical development sector in a fast, flexible and focused way. ClinTec provides services to 7 of the world's top 10 pharmaceutical companies, leading mid-market biopharmaceutical organisations, as well as small and medium-sized biotechnology companies. These services comprise customised clinical research solutions and access to highly talented personnel as a means to progress drug development in a fast, flexible and focused way.

Expertise in Oncology, Rare Diseases and Emerging Markets

ClinTec has a wealth of expertise in managing clinical trials in all major therapeutic categories, with specialist experience in Oncology, Rare Diseases and Emerging Markets. ClinTec's tailored and customer-centric approach from study planning and start up, right through to completion has enabled the firm to become the most geographically diverse mid-market CRO, with an operating platform comparable to its multi-million dollar competitors. Dr Rabinder Buttar, CEO is the dynamic, inspirational and entrepreneurial leader who founded ClinTec nearly 20 years ago. Her vision and drive has created an exponentially growing global and innovative enterprise that has evolved into a recognised global player within the clinical research outsourcing services arena.

Focus on employee development and retention

Dr Buttar's ongoing strategic commitment to nurturing talent, supporting new ventures and celebrating success, has resulted in a highly-skilled and motivated workforce consistently providing customer-centric services. Ongoing employee development also aids staff retention in this competitive sector. In addition, ClinTec boasts an experienced, dynamic and multi-disciplinary Executive Management Team who continue to deliver on ClinTec's ambitious plans of organic growth over the next 12-18 months.

Woman-owned, organically grown entrepreneurial company

What sets ClinTec apart, is the fact that it is a privately owned company in the life science sector in comparison to other global CRO's which are public or investor driven with consequent emphasis on investor requirements. In contrast, ClinTec continues to be developed on its successful founding principles and client-centric approach which ensures high-quality communication from the beginning and delivery of the desired customised solution.

Swift access to high recruiting sites globally and local teams

Its operational model ensures swift access to high recruiting clinical trial sites in all major therapeutic areas, supported by regulatory expertise at a local level and the rapid assembly of highly experienced, dedicated project teams. ClinTec's management purposely remain visible, available and close to its clients to ensure rapid decision-making and ultimate project success.

Global Functional Services Provider

ClinTec provides a functional outsourcing capability across all key functional areas, which is delivered globally and differentiates the company further within the mid-market CRO space. The firm has demonstrated value for existing clients, who are impressed with the client service model, quality and metrics, on a like-for-like comparison with their global CRO partners.

Innovative and entrepreneurial

ClinTec has a demonstrated ability to innovate and to address certain highly-complex client requirements which CRO competitors did not have the ability or willingness to address. These include, for example, the conduct of specialist infectious disease trials in Africa (e.g. malaria, TB) with some of the top 10 pharmaceutical companies. This client centricity is truly appreciated by ClinTec's global pharma clients and also its smaller biotechnology clients who require support they can trust at all levels within their clinical programmes.

ClinTec's Academy of Clinical Research Excellence

Within the wider market, it is generally acknowledged that, over the past five years, there has been a global shortage of Clinical Research Associate (CRA) talent.

The competition to hire the best CRAs for conducting clinical research is therefore fierce. One innovative solution from ClinTec has been the development of a global academy of clinical research excellence (ACRE). Recognised by a world-class university, courses are delivered globally and including ClinTec's MSc in International Clinical Research and Technology.

This centre (ACRE) allows the firm's CRAs to learn accredited best practices in clinical research, with

some CRAs undertaking the MSc course option. Furthermore, ClinTec undertakes many different developmental initiatives, so as to ensure its employees have a long and productive career at ClinTec.

ClinTec's success lies in a twofold approach through providing flexible, customised solutions which meet its clients' needs, whilst at the same time creating an excellent working environment that supports and nurtures its staff.

Significant growth plans ahead

ClinTec's growth strategy to date has been organic and, as such, the clinical research platform is very well integrated and cohesively underpinned by consistency of its organisational culture. As the firm continues to successfully deliver on its ambitious

growth plans, it will be able to leverage on its enhanced global and e-clinical platforms to drive additional scale and new innovative service offerings.

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